

## Memnon European Opportunities Fund Class I EUR





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### Convictions at work

This is a marketing material. Please refer to the prospectus of the UCITS and to the KID before making any final investment decisions.

he Memnon Opportunities Fund was up 1.9% in August, as compared to the 1.1% gain of its benchmark. Year-to-date, the Fund is up 6.3%, trailing significantly behind its benchmark, which is up by 16.2%. Equity markets continued their momentum in August, primarily driven by a dovish US Federal Reserve. At the end of the month, French political uncertainty was back in the spotlight, weighing on all French equities. By sector, Autos & Basic Resources performed well, while Media & Technology stocks underperformed. The hit-rate of the portfolio improved to near 55%. Healthcare (+220bps alpha) recovered last month's underperformance with strong H1 results for our stocks, on the other hand, Consumer Discretionary underperformed (-70bps).

Among detractors, Entain (-80bps alpha) suffered despite the great H1 results and guidance upgrade (consensus EPS raised by +10%) as news flow around tax increases on gaming companies in the UK will remain an overhang until the Autumn budget. We still think it remains attractive here as it trades on 6.5x ebit '27. Teleperformance (-70bps) underperformed after bringing down its guidance due to its specialised services division which has been impacted by reduced demand for Spanish translations in the US following new changes by the current administration. Hacksaw (-60bps) performed poorly despite Q2 sales above guidance (+53% yoy), it trades on an attractive 9.4x ebit '25.

Our top gainer Lundbeck, (+70bps), reported strong results in Q2 with ebit +20% vs consensus and raising guidance for the year due to strong momentum for its key products (Vyepti and Rexulti). We see Lundbeck's valuation of 6.6x ebita to be undeservedly low, especially with the new guidance of sales growth of +11-13%. Pfisterer (+60bps), the German "electrification" player, continued its stellar run underpinned by great earnings. Orders grew +55% in Q2, we think our original thesis of +10% topline growth in 26-7 was too conservative and in reality, it should be closer to +20% p.a., the stock trades on 11.5x ebit '25. GN Store (+60bps) performed after better-than-expected Q2 results in a soft market for hearing aids.

During the month, we started a position in Shelly group (+30bps), a Bulgarian smart home devices company listed in Germany. Despite its under-theradar profile (just one broker initiated a few days ago), Shelly has grown topline by 45% p.a. in the last 5y vs an underlying market growing at 15% cagr. Trading on 19x ebit '26, we think Shelly is very reasonably valued for its growth. The business is net cash and has good ebit margins (25%), it specialises in smart home products at a reasonable price (10-20€) in order to be 2-4x cheaper than the premium alternative of Legrand/Schneider. We think they have managed to find a great niche and expand their business which is mostly in the DACH region for now. Shelly has sold 8.6m products in 2024 and 21m in total, their own cloud interface is used by 2m users. We exited Havas as investor focus on the impact of AI on their business grew. August was relatively calm, until political risks in France began to weigh on sentiment. French budget issues are not too different to 2024 and are a fact of life for a country that has not run a surplus in 50y. Despite this gloomy remainder of European debt and low growth issues, we remain optimistic on the prospects of the portfolio which is not overly relying on Europe for its growth and where investment cases rely on idiosyncratic characteristics rather than broader macro trends.

As Francesco Rustici steps into a well-deserved retirement, we are grateful for his strong commitment to the Fund's performance over the years. We wish Francesco all the best in this next chapter of life. Vincent Steenman who successfully co-led the strategy until March 2023, will now return to be in charge of the Fund with Aurelien Favre.

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As of 29/08/2025

**NAV** per Share

Class I EUR (LU2158603378)

**Fund AUMs** 

22 M EUR

**Strategy AUMs** 22 M EUR

Firm AUMs

1 003 M EUR

**Inception Date** 06/01/2021

**UCITS Fund** 

Liquidity

Daily (cut-off time 11 AM CET)

Auditor

PricewaterhouseCoopers SC

**Depositary Bank** 

Pictet & Cie (Europe) S.A.

**Central Administration Agent** 

FundPartner Solutions (Europe) S.A.

**Annual Management Fees** 1.25%

**Ongoing Charges** 

1.51%

**Performance Fees** 

15% of Outperformance above relative High Water Mark

#### Reference Index

MSCI Europe Net TR EUR Index until 05/08/2021, MSCI Europe Mid Cap Net Return EUR Index since 06/08/2021



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#### Opportunities Fund

European Mid Caps Equities concentrated portfolio of best ideas only, with sector, country and thematic diversification

### OBJECTIVE

To outperform the European Mid Caps Equity market every year and by 5 to 10% on average over the long term

Performance (Class I EUR) *				
Period	Opportunities	Index	Outperformance	
August 2025	1.9%	1.1%	0.8%	
YTD	6.3%	16.2%	-9.9%	
2024	4.0%	9.3%	-5.2%	
2023	13.7%	14.2%	-0.5%	
2022	-4.2%	-19.3%	15.1%	
2021 (6th Jan start)	25.6%	19.3%	6.3%	
Since inception	51.1%	39.5%	11.6%	

The above table relates to past performance which is not a reliable indicator of current or future performance and should not be the sole factor of consideration when selecting a product or strategy. This product has been classified as 4 out of 7, which is a medium risk class. Please refer to the prospectus and KID for more information on the specific risks relevant to this product not included in this document.

### **Risk indicator**

	1	2	3	4	5	6	7	
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ower risk	Higher risk
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Market Capitalisations *		Exposure *		
> 10bn EUR	10%	Equities	98.7%	
> TODIT LOK	10%	Cash	1.3%	
2 to 10bn EUR	63%	Investments	24	
< 2bn EUR	27%	Top 10	49.0%	

Countries Exposures *			
Country	Ехро	vs Index	
Benelux	4%	-6%	
Nordic	22%	0%	
France	20%	12%	
Germany	9%	-1%	
UK & Ireland	25%	3%	
Italy	12%	4%	
Spain	0%	-4%	
Switzerland	4%	-8%	
Rest of EU	3%	0%	
Others	0%	-1%	
Cash	1%	1%	

Main Contributions (relative) *		
Positive	%	
H Lundbeck	0.7	
GN Store Nord	0.6	
Pfisterer	0.6	
Negative	%	
Entain	-0.8	
Teleperformance	-0.7	
Hacksaw	-0.6	

Sectors Exposures *				
Sector	Ехро	vs Index		
Materials	9%	2%		
Industrials	24%	-1%		
Consumer Staples	9%	3%		
Consumer Disc	16%	8%		
Financials	0%	-24%		
Energy	0%	-3%		
Utilities	0%	-4%		
Information Tech	3%	0%		
Health Care	21%	11%		
Telecom Services	17%	10%		
Real Estate	0%	-3%		
Cash	1%	1%		

Largest Holdings *				
Fresenius	6.0%			
Canal+	5.4%			
H Lundbeck	5.2%			
Swedish Orphan	5.0%			
Entain	4.8%			

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<sup>\*</sup> Source of all tables in this document: Zadig Asset Management S.A.